



GROUP VISION

To be the leading concrete products and aggregate supplier in the country.



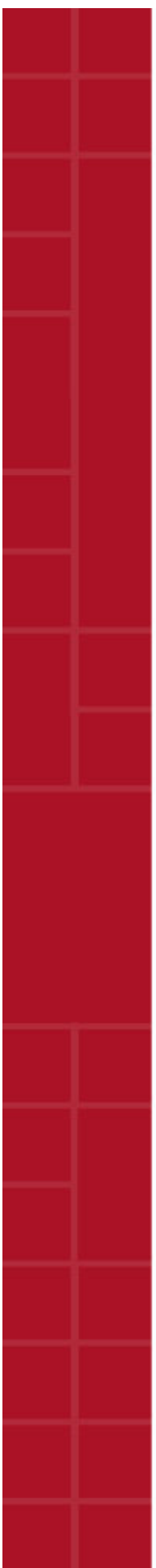
Our passion is **obvious**



OVERVIEW OF WEARNE

- Established in 1910
- Currently 14 Fixed RMC plants and 10 quarries in the northern areas of the country
- Five mobile RMC plants as well as five mobile crushing plants
- 140 RMC trucks & 80 Tipper vehicles
- Concrete brick plant in Bethlehem
- Concrete Pipe plant in Polokwane – June 2008
- Three drill rigs for internal & external drilling
- Staff complement > 1000 people

WEARNE GROUP OF COMPANIES





CURRENT MAJOR PROJECTS



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CURRENT MAJOR PROJECTS

- FNB Soccer City Stadium – Grinaker-LTA / Interbeton JV
 - R50 million for supply of RMC
- Absa Towers: Murray & Roberts – R45 million supply of RMC
- The Houghton Golf Estate – Murray & Roberts – R45 million supply of RMC
- Concor Roads - R10 million Contract Drilling at De Beers Voorspoed Diamond Mine
- Lonerock/Moseme Roads JV - R18 Million mobile crushing contract (400 000 tons of material)
- Concor Roads – R 9 million contract crushing for the resurfacing of the N2 in Transkei
- Hillary/Liviero JV – R18 million contract for road building material at the new De Hoop Dam in Steelpoort

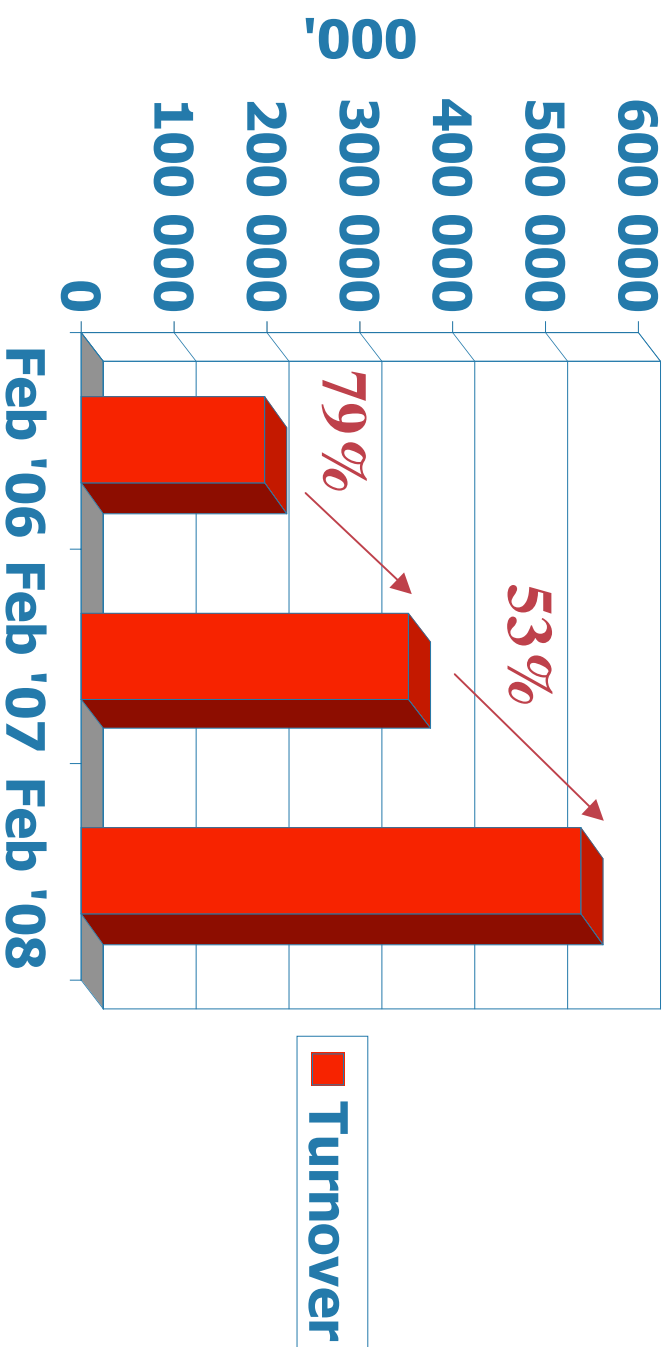


GROWTH TRENDS

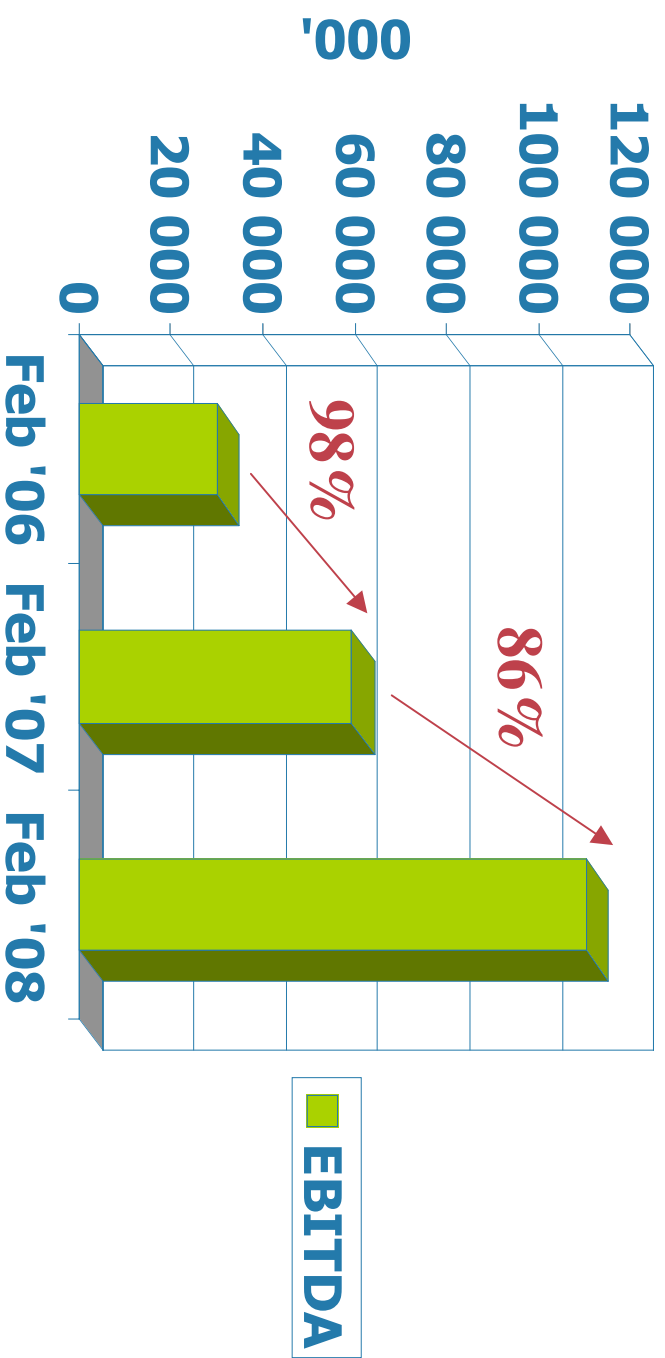


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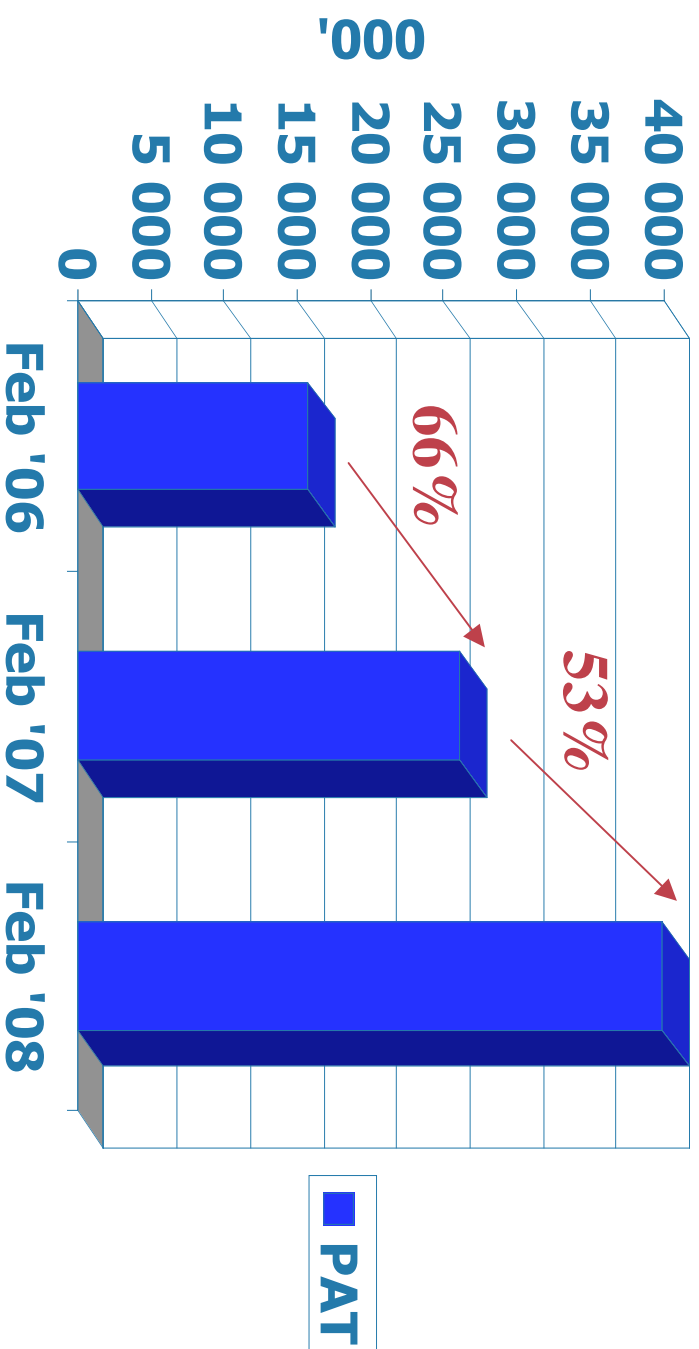
Growth Trends



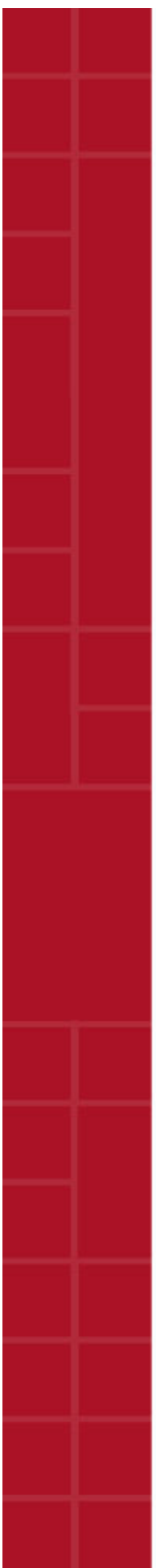
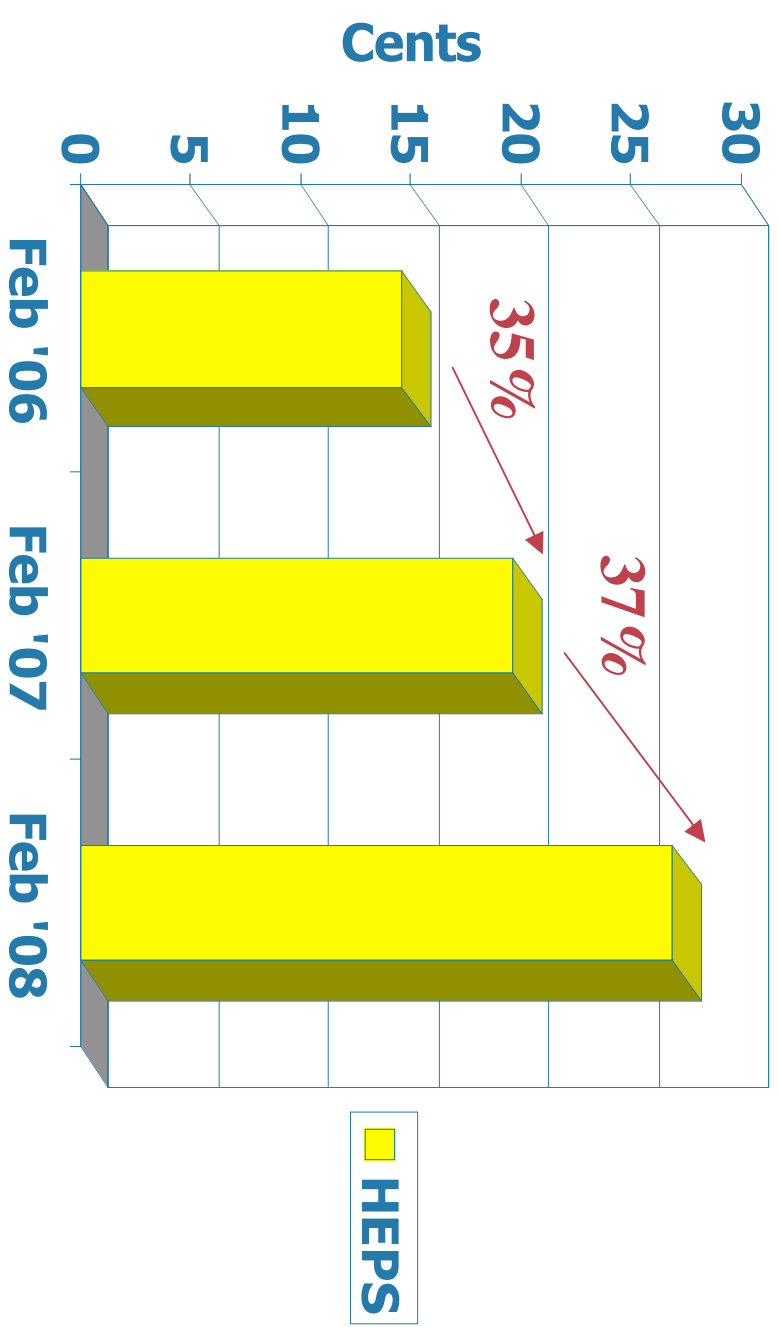
Growth Trends



Growth Trends



Growth Trends





GROWTH STRATEGY



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Growth Strategy

- Further Geographical expansion of RMC division
- Expansion of mobile RMC plants to access RDP market
- Expansion of contract crushing, drilling and blasting division by purchasing additional plant – focusing on infrastructure market
- Additional bricks & pre cast concrete business's
- Further acquisitions of quarries in other geographical areas





Reviewed Condensed Financial Results:

for the year ended 29 February 2008



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Highlights



Highlights

- ▶ Revenue up 53%
- ▶ EBITDA up 86%
- ▶ Headline earnings up 51%
- ▶ Earnings per share up 39%
- ▶ Headline earnings per share up 37%
- ▶ Net tangible asset value per share up over 26%

Condensed Group Income Statements

	Reviewed February 2008	Audited February 2007
	R'000	R'000
Revenue	538,805	352,500
Gross profit	170,767	106,367
Other income	2,053	1,789
Operating costs	(62,609)	(48,877)
Earnings before interest, tax, depreciation and amortisation (EBITDA)	110,211	59,279
Depreciation	(31,557)	(16,484)
Profit before interest and taxation	78,654	42,795
Net interest paid	(23,727)	(6,461)
Profit before taxation	54,927	36,334
Taxation	(14,998)	(10,252)
Earnings attributable to ordinary shareholders	39,929	26,082
Adjusted for profit on disposal of property, plant and equipment	(784)	(184)
Headline earnings attributable to ordinary shareholders	39,145	25,898
Weighted average no of shares in issue (000)	145,484	131,584
Share trust treasury shares (000)	3,569	4,535
Purchase of subsidiary to be settled by share issue (000)	1,000	-
Fully diluted weighted average shares in issue (000)	150,053	136,119
Basic earnings per share (cents)	275	19.8
Adjusted for -		
IAS 16 profit on disposal of property, plant and equipment (after tax) (cents)	(0.5)	(0.1)
Headline earnings per share (cents)	26.9	19.7
Fully diluted earnings per share (cents)	26.6	19.2
Fully diluted headline earnings per share (cents)	26.1	19.0

Condensed Group Balance Sheets

	Reviewed February 2008 R'000	Audited February 2007 R'000
ASSETS		
Non-current assets		
Property, plant and equipment	402,120	269,911
Goodwill	390,201	263,896
Investments	6,710	2,419
	5,209	3,596
Current assets	119,051	82,047
Inventories	28,119	13,857
Trade and other receivables	88,226	58,708
Cash and cash equivalents	2,706	9,482
Total assets	521,171	351,958
EQUITY AND LIABILITIES		
Equity		
Issued capital	179,083	139,312
Share premium	146	145
Non-distributable reserves	77,096	77,482
Retained earnings	121	19
	101,720	61,696
Non-current liabilities	217,976	132,111
Environmental obligations	14,664	12,794
Secured loans	29,671	28,117
Instalment sale creditors	152,817	78,031
Deferred taxation	20,824	13,169
Current liabilities	124,112	80,535
Trade and other payables	73,692	51,969
Current portion of non-current liabilities	47,436	26,851
Taxation	2,984	1,715
Total equity and liabilities	521,171	351,958
Shares in issue at year-end ('000)	150,000	150,000
Net asset value per share (cents)	119.4	92.9
Net tangible asset value per share (cents)	114.9	91.3

Condensed Group Cash Flow Statements

	Reviewed February 2008 R'000	Audited February 2007 R'000
Cash flows from operating activities		
Cash generated from operating activities	57,348	39,763
Net interest and dividends paid	87,043	49,891
Taxation Paid	(23,672)	(5,653)
	(6,073)	(4,475)
	(162,557)	(216,939)
Cash flows from investing activities		
Property, plant and equipment acquired	(169,530)	(217,911)
Proceeds on disposals of property, plant and equipment	12,774	1,792
Investments acquired	(1,510)	(820)
Goodwill purchased	(4,291)	-
	98,433	166,672
Cash flows from financing activities		
Share capital	1	20
Share premium	(366)	54,445
Non-current loans	78,213	102,384
Current loans	20,585	9,823
	(6,776)	(10,504)
Net cash inflows (outflows)	9,482	19,986
Cash and cash equivalents at start of year	2,706	9,482
Cash and cash equivalents at end of year		

Segmental Reporting

Business segments	Ready mixed concrete	Aggregates	Concrete products	Eliminations	Consolidated
	R'000	R'000	R'000	R'000	R'000
2008					
Revenue	376,983	333,409	3,094	(174,681)	538,805
Gross profit	70,036	100,249	482	-	170,767
2007					
Revenue	271,306	133,025	-	(51,831)	352,500
Gross profit	60,874	45,493	-	-	106,367



Thank You



For More Information Please Visit our website
www.wearne.co.za